

normal, he says that things are slowly picking up, this year, on the island. According to Wint, “in a good year, we will have contracted 15 houses.”

Currently, C & D Construction is working on a 28-lot subdivision on land bought by the company. At present, six lots have sold. Wint hopes to complete the subdivision over the next several years and start another one or two. Another upcoming project is a \$32 million medical center. Wint is also hoping that his company can become a Grade 1 contractor for the government. Currently it is classified as Grade 2, but it only needs one more big project to add to its portfolio to be able to bid on projects above \$75 million.

Wint believes that his company stands out from the competition because of its workmanship, integrity, and reliability. Nowhere is the need for trust more important than in his relationship with clients in the Diaspora, who, in some case, only meet with the company once, before a home project is accomplished. “They can depend on us to build and see a project to completion,” he says.

“C & D is also a community company,” adds Wint. “We support the community a lot.” Some of the projects the company supports or sponsors include: the Brooks Park Multipurpose Complex; the Manchester High School track and football teams; the El Instituto de’ Mandevilla Playing Field; the Manchester Football Association; the Central Manchester Inter-Club Quiz Competition; and the J.C.D.C. Manchester Festival Queen Competition. It also fosters work-study programs for several institutions, including Heart Trust NTA and Bellefield High School, among others.

C & D Construction is registered with the National Contracts Commission, the Jamaica Institute of Engineers, and the Incorporated Master Builders Association of Jamaica. But the most important relationship, according to Wint, is his religious one. In fact, the motto of the

company is: “Unless the lord builds the house, they labor in vain who build it ...”

Wint believes that his company’s vision should extend beyond the boundaries of his community to the “wider terrace” of his country. He is dedicated to providing quality service and exceptional workmanship in a professional manner to the satisfaction of his customers, while remaining “fair and true” in all his dealings with his employees, clients, and suppliers.

With its entrepreneurial vision and its credo of integrity and trust, intact, C & D Construction is bound to prosper its owner, as well as the wider terrace of Jamaica, for many years to come.

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