

ican Assemblies Ltd., which, today, operates as an independent contractor for Arcom Labs. Roston Taylor is North American Assemblies' Managing Director, and he came to his position in a most interesting way. Before running the new company, Taylor worked in the field of investment promotion, meaning that he was responsible for searching for and inducing businesses to set up on St. Lucia. In fact, he was the contact that initially got Arcom to move to the island in the first place. Six months after the new facility opened, he was hired to run it. And he's been there, ever since.

North American Assemblies makes only one product and has only one customer: Arcom Labs. The product that it makes is a filter for cable TV. Taylor explains: "On the cable lines, you have a hundred percent of all channels. But based on the package that you pay for, the cable company will put a filter on your line, and it

AT A GLANCE

WHO: North American Assemblies Ltd.

WHAT: Maker of filters for the worldwide cable TV industry

WHERE: St. Lucia

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would only allow you to see the television stations that you pay for." In other words, North American Assemblies makes the filters that make it impossible for cable customers to freeload off of their cable company.

