

Sauer Academy, a premier firearms and tactics training institution, and serves on the Jamaica Constabulary Force in the Special Operations Unit. His other areas of expertise are in the disciplines of forensic investigation and homicide investigation, and he is one of the few certified hostage negotiators residing in Jamaica. In addition, McKay holds a 5th degree black belt in Taekwondo and has been involved in conducting specialized training for the Jamaica Constabulary Force in the area of non-lethal self-defense. He was recently recognized by the American Society for Industrial Security for his contribution to the private security industry in Jamaica.

Today, his company works out of two primary offices – one in Kingston and one in Montego Bay - and serves about half of Jamaica's 14 parishes. McKay Security & Investigative Services Ltd. employs approximately a hundred people directly and is associated on a contract basis with hundreds of others – investigators, security guards, off-duty police, etc. The company provides quality security for families, businesses, and events. Its products and services include: armed and unarmed guards, canine services, armored cars, body guards, and private investigation. Some of its clients include the largest companies and property owners on the island.



AT A GLANCE

WHO: McKay Security & Investigative Services Ltd.

WHAT: A privately-owned security and investigative firm

WHERE: Kingston, Jamaica

Email: mckaysec@yahoo.com

McKay says that one of the aspects of his firm that differentiates it from the local competition is its resolve to remain loyal to its limited customer base, and not attempt to grow merely for the sake of getting bigger. "We could easily be two or three times the size," he states. "But our customers expect us to be a certain size. You can't afford to have 500 customers because the whole essence of the business is personal services. We're selling Jason McKay, not just McKay Security, and you can only be in so many places at one time." In fact, every one of the company's clients has a location manager who is only one phone call away from McKay, himself, ensuring a quick response time from the company CEO for major events or situations.

