



*Vijay Parabdeen, Director Client Services*

sions, due diligence procedures, valuations and appraisals, and business sales.

In addition, Aegis delivers a comprehensive suite of Corporate Secretarial Services, which includes the formation of both local and external companies, maintaining corporate statutory filings, amalgamations and restructuring, and attendance at Board and Shareholders' meetings for the purpose of taking minutes. Another key service that Aegis offers is processing applications for work permits for companies who wish to hire foreign nationals with specialized skills. Working with foreign companies is a specialty for Aegis – it also assists expatriates with their payrolls and taxes.

When asked what makes her company stand out in comparison to others that might offer the same services, Lee Loy was quick to respond: "Service! The quality of service is absolutely key." Lee Loy also added that each one of her 75 to 80 employees specializes in a particular service. "...and because I have specialists



*Wendy Wong Won, Director*

in each area, it means when you're dealing with them, you're dealing with people who really know their business."

Lee Loy also believes that her company's reputation helps it achieve a large share of the market. "There are some areas for which we are really well-known." Another key factor that contributes to the company's success, according to Lee Loy, was the incorporation of Professional Resourcing Solutions Limited (PRSL), the Aegis company that delivers specialized contingent workforce outsourcing to clients.

Aegis Human Resource Services include Search & Selection and Headhunting, Compensation Reviews & Market Surveys, General HR Advisory Services, Retrenchment & Severance and Outplacement Advisory Services, Performance Improvement, HR Policies and Procedures, Employee Satisfaction Surveys, HR Audit, Customized Training Design and Facilitation, and Industrial Relations.